2020 MISSIONAL IMPACT

91% OF YOUTH in residential treatment experienced successful progression in their treatment plans

202 YOUTH SERVED in our FOSTER CARE programs

20 TOTAL ADOPTIONS18 of which were over the age of 5

360 VOLUNTEERS

contributed 2,516 hours to Vista Maria this year

The value of a volunteer hour in Michigan is \$25.79. (Source: www.independentsector.org)
Our volunteers gave the organization \$64,887 worth of service in 2020. Due to COVID, all non-essential traffic was reduced, resulting in a decreased level of volunteer participation. We are looking forward to welcoming them back safely in 2021.

41 CLIENTS SERVED in the Human Trafficking WINGS Program including 13 Emergency Intakes

134 YOUTH SERVED

in aftercare programs

100% IMPROVED MORAL DEVELOPMENT

On-Campus Independent Living Programs



CORE VALUES

INDIVIDUAL WORTH

We are passionate about people. We value the intrinsic dignity and inherent worth of each person. We celebrate the diverse spiritual, cultural heritage and background of each individual. We strive to treat each person with respect, giving everyone the opportunity for growth and individual expression.

MERCY AND COMPASSION

We demonstrate compassion, kindness and genuine concern for others in all of our actions. We recognize that everyone makes mistakes and needs support of others to be restored to physical, psychological and spiritual health.

RECONCILIATION

We value effective teams. We resolve conflicts to promote respectful and courageous commutation. We empower our employees, youth and families to achieve positive change, to find personal harmony and to reach peace in their relationships with family and society.

ZEAL

We value the passionate giving of our time and talent to the welfare of others for the betterment of the world. We drive and support change that effectively delivers results with creativity and flexibility. We maintain enthusiasm and endurance even when circumstances are very difficult and discouraging.



20651 W. Warren Ave. Dearborn Heights, MI 48127 www.vistamaria.org





WHAT'S ON THE VISTA MARIA HORIZON?

In February 2021, The Michigan Abolitionist Project (MAP) joined Vista Maria. By combining two of Michigan's leading anti-human trafficking programs, Vista Maria and Michigan Abolitionist Project are better positioned to improve awareness, advocacy and services to combat human trafficking. The joint venture partnership will allow us to deliver greater social impact. MAP's mission to prevent and end trafficking directly impacts Vista Maria's mission to keep youth safe and to finds new ways to bring wholeness and possibility to those who need it most.



WE PROTECT. WE ENCOMPASS. WE EMBOLDEN. WE EMPOWER.



ANNUAL REPORT 5 2020

TRAUMA INFORMED CARE WITH A FEARLESS HEART

At Vista Maria, we are driven by our vision, love and courage to help others realize a life beyond trauma and ignite a life of possibility. Our courageous actions are driven by our boundless compassion for our young people and their families. Every day, Vista Maria brings strength and caring for everyone, so that one day each person can do the same for themselves and others.

We know that it takes a Fearless Heart to overcome the challenges of abuse and trauma and move forward. The unwavering resolve, limitless love and a powerful mission that was embodied in 1883 by our founder, Sister Mary Euphrasia has carried on today by each one of us.

OUR MISSION

We foster restorative relationships and deliver innovative care, treatment, and education so that vulnerable youth and families believe in their worth, heal and build the skills for success.

OUR VISION

All children, families and communities achieve success through continuous learning and relationships that promote personal, professional and family well-being.

2020 - A YEAR LIKE NONE OTHER

In March of 2020, our world changed entirely. The COVID-19 global pandemic changed the course of how our agency continued to protect youth. Our Integrated Behavioral Health Team adjusted quickly developing a comprehensive COVID-19 preparedness plan which included training, testing, tracing and quarantining in an effort to mitigate the spread of the virus.

Due to COVID-19, The Aaron and Helen L. DeRoy Freedom Center grand opening needed to be delayed. However, the building opened to survivors in May 2020. By year end, the Freedom Center allowed Vista Maria to care for 41 young women and accept 13 emergency intakes. Despite the pandemic, our fearless residential support staff continued every day to safeguard youth during this trying time. Although we experienced many challenges, we are immensely proud that the Vista Maria team fully embraced and pursued new ways to find wholeness and possibility for those entrusted in our care.

Numerous funders stepped up to help us continue to protect, encompass, embolden and empower the youth and families we serve. We would especially like to thank: Ally Foundation, Amerisure, Best Buy Foundation, Comerica Foundation, DeRoy Testamentary Foundation, Vera and Joseph Dresner Foundation, Eagles for Children, Flagstar Foundation, Ford Motor Co. Fund, MSMS Foundation, McGregor Fund, Suburban Collection, Toni Sabina Wisne Foundation and UPS. In spite of the obstacles and hardships, we learned that Vista Maria will never stop, even in a pandemic, because every young person deserves to start.

A LETTER FROM VISTA MARIA'S PRESIDENT



"Courage, the more you experience difficulties in helping persons, so much more beautiful will be your work!"

Sister Mary Euphrasia.

Dear Friends,

2020 was a year that caused us to fully draw on the strength, unity and perseverance from our foundress, Sister Mary Euphrasia. Throughout the year, I often reflected on the history of the Good Shepherd women. They overcame many obstacles and hardships in service to others. The pandemic of COVID-19 tested us as a nation, as a community and as an agency dedicated to serve children and families recovering from abuse. We continue to be resolved with our community and to do our part to empower youth and strengthen families to realize a life beyond trauma.

All of us in the Vista Maria family are fearless heroes. We cannot thank enough the employees who came to work and worked multiple shifts to serve children on our campus and families within foster home settings. Many employees were concerned for their loved ones yet extended themselves in service to children without hesitation. It was a challenge, but we were able to keep everyone safe and mitigate the spread of the virus by adjusting many of our protocols. Our Integrated Behavioral Health team did an outstanding job of developing and implementing our COVID -19 Pandemic Plan including personal protection equipment, cleaning and disinfecting practices, security and communication improvements as well as moving to more electronic and virtual meetings and visits. Our team learned together with our medical advisors, education partners and information technology staff to find new ways to live and learn protecting ourselves and others. We have been constantly adjusting to the changing needs, risks and recommendations associated with fighting COVID-19.

While we were here working with youth and families, you were behind the scenes encouraging, supporting and praying for us. We appreciated the cards and emails. We also appreciated the generous gifts and grants to underwrite part of the \$1.3 million that we had to spend in unplanned COVID related expenses. And most important, we felt the effect of your prayers. Praying for the staff, their families and the children that we serve was essential throughout 2020 and continues today. Thank you to all who supported Vista Maria and believe in the power of healing. Since our founding in 1883, Vista Maria faces challenges with passion, courage and boundless mercy. With your support, we can be fearless in our compassion for every single young person we serve, and together we can help ignite a life full of possibilities.

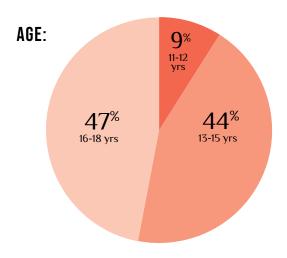
Angela Aufdemberge President and CEO

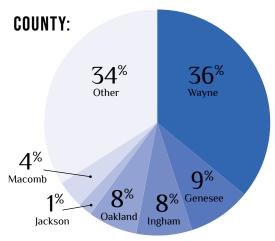


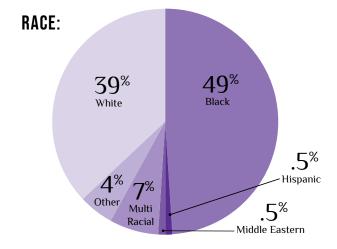
RESIDENTIAL MENTAL HEALTH PROGRAMS

TOTAL SERVED IN 2020: 213

Vista Maria's Residential Mental Health Treatment Programs offer a range of specialized best practice models for delivering effective therapeutic treatment.



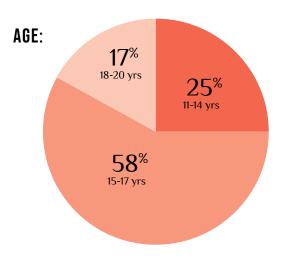


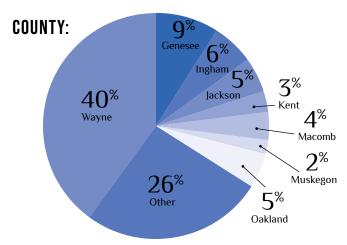


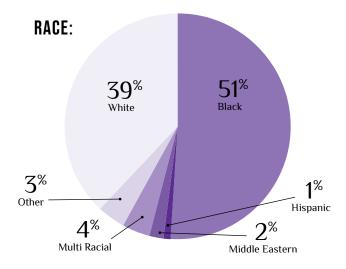
INTENSIVE AFTERCARE

TOTAL SERVED IN 2020: 134

Vista Maria's Intensive Aftercare Program begins the moment a youth comes into our care. The Intensive Aftercare Program extends Vista Maria's fearless support to the family immediately and continues when the youth returns to their family and community.









COMMUNITY INDEPENDENT LIVING

TOTAL SERVED IN 2020: 51

Visa Maria's community based programs provide services for young adults transition into home communities. Key services include employment opportunities, case management support, independent living training, mentors and counseling.

FEMALE: 31 = 69% MALE: 20 = 39%

WRAPAROUND PROGRAM - PILOT

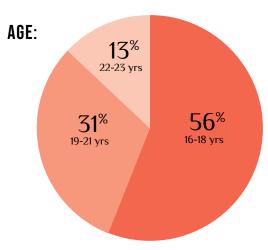
FAMILIES SERVED IN 2020: 12

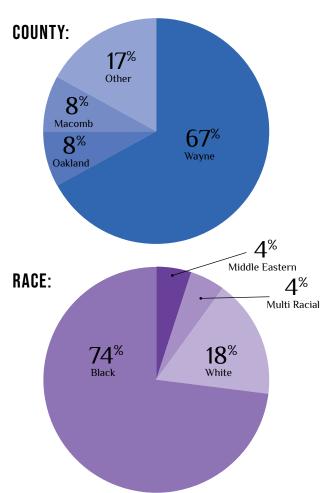
Vista Maria's Wraparound Program provides the support that families need to remain in the community. The voluntary program allows Vista Maria team members to wraparound youth and families in a way that empowers them to choose the path toward success for their family, honoring their choices and individual worth.

ON CAMPUS TRANSITIONAL LIVING

TOTAL SERVED IN 2020: 24

The Shepherd Hall Transitional Living Program offers safe and secure housing along with employment opportunities, career exploration, case management support, independent living skills building, mentorship and counseling to help each young person heal and build a plan for independence.





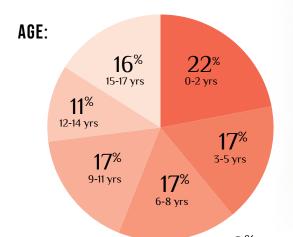
FOSTER CARE

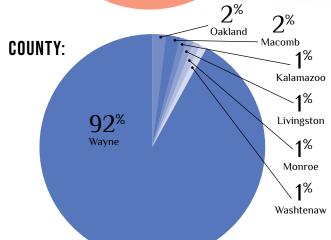
TOTAL SERVED IN 2020: 202

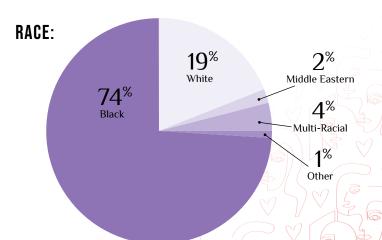
Vista Maria provides General and Treatment Foster Care services for youth ages 0-25. Our dedicated foster care team provides the highest level of support, training and resources throughout the licensing and fostering process.

FEMALE: 128 = 63%

MALE: 74 = 37%







JOURNEY TO SUCCESS

TOTAL SERVED IN 2020: 143

Vista Maria provides on-campus youth with an impressive array of out of school programs to enhance academic skill and improve life skills. The program offerings are designed to engage and spark interest within youth for sports, art, culture, science and technology.

2020 FINANCIALS

CURRENT ASSETS

| TOTAL ASSETS | \$37,079,456 |
|---------------------------|--------------|
| Fixed Assets-Net | 16,877,217 |
| Prepaid Expenses | 294,346 |
| Accounts Receivable | 3,483,214 |
| Investments | 9,127,762 |
| Cash and Cash Equivalents | \$7,296,917 |

LIABILITIES AND NET ASSETS

Current Liabilities

| TOTAL LIABILITIES | \$7,331,403 |
|---------------------------|-------------|
| Pension Liability | 842,055 |
| Notes Payable | 4,609,634 |
| Accrued/Other Liabilities | 1,579,164 |
| Accounts Payable | \$300,550 |

Net Assets

Without Donor Restrictions:

| Undesignated | \$11,882,872 |
|------------------------------------|--------------|
| Investment in Capital Assets - Net | 15,079,884 |
| Board Designated | 2,780,297 |
| With Donor Restrictions | 5,000 |
| TOTAL NET ASSETS | \$29,748,053 |
| TOTAL LIABILITIES & NET ASSETS | \$37,079,456 |

REVENUE

| All Revenue | Amount | Percent of Total |
|----------------------------------|--------------|------------------|
| Direct Care/Programming Fees | \$18,870,029 | 61.2% |
| Care Management Org./Service Rev | 9,262,436 | 30.0% |
| Contributions and Program Grants | 2,411,202 | 7.8% |
| Rental Income | 275,988 | 0.9% |
| Other Supportive Services | 10,711 | 0.0% |
| TOTAL REVENUE | \$30,830,366 | 100.0% |

EXPENSE

| E/ CI E I IOE | | |
|--------------------------------------|--------------|------------------|
| Program | Amount | Percent of Total |
| Direct Care/Programming | \$26,118,667 | 87.6% |
| Supporting Services | | |
| Management and General | 3,086,331 | 10.4% |
| Fundraising | 608,529 | 2% |
| TOTAL EXPENSES | \$29,813,527 | 100.00% |
| Change in Net Assets From Operations | \$1,016,839 | |
| Other Changes in Net Assets | 1,260,260 | |
| TOTAL CHANGE IN NET ASSETS | \$2,277,099 | |

The pandemic presented Vista Maria with several unanticipated challenges and the associated expenses were well over \$1 million in 2020. The purchase of personal protection equipment; food provision for transitional youth and staff; increased cleaning and sanitization efforts and supplies; improved technology for therapy, school, and connecting with family; and the addition of hazard pay wages for our essential, direct care staff members were the major categories of additional COVID-19 related expense.

2020 **DONORS**

We thank our many donors who make our missional work come to life. It is with your love and unwavering support that we are able to give our youth a life beyond trauma. In an effort to be more environmentally conscious we have opted not to print the donors, but have published it on our website at www.vistamaria.org. Thank you for your unrelenting support.



2020 EXECUTIVE LEADERSHIP

Angela Aufdemberge

President & CEO

Meredith Reese

Chief Integrated Behavioral Health Officer

Kathy Regan

Chief Financial Officer

Karen Hall

Vice President of Treatment Programs

Tiffany Kelsey

Director of Human Resources & Quality

Kelly Small

Director of Strategic Initiatives

Michael Smith

Director of Foster Care & Community Independent Living Programs

Mary Vogt

Director of Marketing & Fund Development

2020 EXECUTIVE 2020 BOARD COMMITTEE

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Senior Vice President, Comerica Bank (Board Chair)

Donna England

Retired Chief Accounting Officer DTE (Co-Chair)

Russell Agosta

Retired Partner, Grant Thornton LLP (Treasurer)

Gregory Spinazze

Wealth Strategy Partners @ Aspen (Secretary)

Carol Taylor

Retired, Amerisure Insurance

Harold Dubrowsky

Financial Consultant

Sister Dorothy Doyle

Sisters of Our Lady of Charity of the Good Shepherd (RGS Representative)

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Josie Hunwick

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Elizabeth James

Supply Chain Professional

Mary Beth Kelly

Judge, Third Judicial Circuit of Michigan

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Head of Strategic Finance, Alix Partners

Shannon Quinn

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Chief Compliance, Ethics, and Integrity Officer, Ford Motor Company

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Margaret Warner

Retired, Child Welfare Director, Wayne County

Alexis Wiley

Principal, Moment Strategies

Mary Williams

Senior Account Executive, Insurance Exchange Agency